



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #120822
Entitled

Relocatable Building and Storage Solutions with Related Services

The following advertisement was placed October 20, 2022 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, October 21, 2022 in Oregon's *Daily Journal of Commerce*, and on October 21 and October 28, 2022 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Relocatable Building and Storage Solutions with Related Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than December 8, 2022, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

1290185 B.C. Ltd dba Spare Room Co Self Storage	Modern Building Systems Inc.
507819 N.W.T Ltd	Modular design and Construction
7367555 Manitoba Ltd.	Modular Genius, Inc.
BOXX Modular, Inc. (BOXX Modular Inc)	NWT & Nunavut Construction Association
CanStore Rentals Ltd.	Panel Built, Inc.
CFT Storage Inc	PWXPress
ConstructConnect	Regina Construction Association
Continest LLC	Sira Consulting Inc
DELIVERY PULLMAN LLC	Sled Consulting, LLC
Eisan Enterprises Ltd O/A Porto Bello Jobber	Southwest Mobile Storage, Inc.
JRET CO. CORPORATION	Triumph Modular, Inc.
Miller Buildings, Inc	WillScot

Mobile Modular Management Corp (McGrath RentCorp)	
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All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on December 8, 2022, at 4:32:59 pm CT. Proposals were received from the following:

1290185 B.C. Ltd. dba Spare Room Co. Self Storage
BOXX Modular (BOXX Modular Inc)
Continest LLC
Mobile Modular Management Corp. (McGrath RentCorp)
Modern Building Systems, Inc.
Triumph Modular, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, MBA, CPPB, Procurement Lead Analyst
Michael Muñoz, CPPB, Procurement Analyst
Beverly Hoemberg, Procurement Analyst
Craig West, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

BOXX Modular Inc dba BOXX Modular, is providing a wide array of relocatable modular buildings for office, classroom, and specialty use. This turnkey product offering is available to Sourcewell participating entities across the United States and Canada by BOXX Modular employees that provide everything from initial design work and custom designs to installation and post-installation requirements. All products and services are being provided at competitive, discounted rates off MSRP and are available as an operating lease with flexible terms, lease-to-own, or an outright purchase.

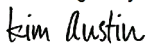
McGrath RentCorp dba Mobile Modular Management Corp provides custom prefabricated buildings for commercial and education solutions in the United States such as mobile offices, portable classrooms, restrooms, kitchen trailers and more. They lease, sell, install, and construct a complete turnkey modular project including utilities and site development. Mobile Modular offers a 360 3D Building Visualizer tool to help design a custom floorplan. Sourcewell participating entities will receive a percentage discount off standard pricing.

Triumph Modular, Inc. is a provider of mobile offices, pre-designed or custom modular buildings, and portable storage solutions. These products are being provided as a rental, lease, or unit purchase, all with turn-key solutions including design work, pre-construction and construction management within Massachusetts, New Hampshire, Connecticut, Maine, Rhode Island, Vermont, Pennsylvania, Ohio, and West Virginia. They maintain several Leadership in Energy & Environmental Design (LEED) Accredited Professionals to provide green building designs and services. Sourcewell's participating entities will have access to products and services offered on contract at better pricing than typically offered to cooperative procurement organizations, or state purchasing departments.

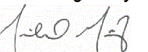
For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #120822 to:

BOXX Modular	#120822-BXX
Mobile Modular Management Corp	#120822-MMR
Triumph Modular	#120822-TRM

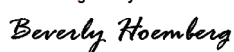
The preceding recommendations were approved on February 22, 2023.

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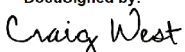
Kim Austin, MBA, CPPB, Procurement Lead Analyst

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Michael Muñoz, CPPB, Procurement Analyst

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Beverly Hoemberg, Procurement Analyst

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Craig West, Procurement Analyst

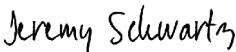
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #120822 for Relocatable Building and Storage Solutions with Related Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Chief Procurement Officer